

MAKE an INVESTMENT in YOUR FUTURE

JOIN the PROFESSIONALS of the
BUILDING INDUSTRY

Each Member Agrees to Adhere to the
Following Statement of Principles

EXCELLENCE

- Meet or exceed industry standards of quality
- Stand behind products and services
- Avoid conflicts of interest
- Subcontract with those who meet similar standards

SERVICE

- Provide service after the sale
- Do warranty work in a timely fashion
- Maintain a good public image
- Go the extra mile

INTEGRITY

- Provide accurate information, in writing when appropriate
- Perform as promised
- Treat people equally as prescribed by law
- Maintain client confidentiality
- Maintain all required licenses and permits

"I enjoy adding to my industry knowledge when I regularly read and make use of the information in the association's publications."

Business Contacts

Network with other housing industry professionals

- HBAHelpLine.com
- General Membership Meetings
- Special Events and Parties
- NAHB Annual Convention & Trade Show
- OHBA Quarterly Conference
- Committee Participation

Publications (included with membership)

- Membership Directory — Annual with classified section
- On The Level — Monthly newsletter
- Nation's Building News — NAHB monthly newspaper
- Oregon Builder — State Association quarterly magazine
- Tour of Homes Magazine
- Other Special Publications
- Strong Web presence

Sponsorship & Advertising

- Sponsorship of General Meetings
- Sponsor a Special Event
- Publication Advertising
- Newsletter Inserts
- Free HBA website listing / direct links available
- Membership Mailing Labels
- Public Promotions Sponsored By HBA

Education — Knowledge is Power

Seminars, workshops and tradeshow are offered in industry related subjects

- Safety, First Aid & Hazard Communications
- Residential Building Codes Update
- Certified Master Builder Program
- NAHB National Convention
- OHBA Trade Show & Conference
- Annual Housing Forecast
- Business Management Classes
- Other industry specific topics

What is the Home Builders Association?

Chartered in 1956, The Home Builders Association of Lane County was founded to help benefit its members. Today, builders, subcontractors, suppliers and other related businesses from throughout Lane County make up the Association's diverse membership, and join forces to represent a wide range of industry interests.

The HBA of Lane County is the local chapter of the National Association of Home Builders affiliating us with 850 other chapters across this country representing over 211,000 employers that employ over 8,500,000 employees representing over 14% of this nation's economic activity.

One of the more respected vital trade groups in the state, the HBALC offers its members a wide variety of programs and services. Each membership in the Home Builders Association automatically includes membership in the Oregon Home Builders Association and the National Association of Home Builders.

Improve Your Business . . .
Enhance Your Reputation . . .
Support Your Industry . . .
Join the...



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www.tourofhomes.com



Home Builders
ASSOCIATION
of Lane County

EXCELLENCE • SERVICE • INTEGRITY

MEMBERSHIP
Benefits & Application

2007-08 MEMBERSHIP SPONSOR

PARR
L U M B E R

Government Affairs

At the Legislature, in Congress, at City Halls and County Courthouses throughout Lane County, the HBA has proven, time and again, that a well-organized trade association can have a big impact on government regulation.

The HBALC Government Affairs staff & committee track government agencies and organize plans to combat restrictive and unreasonable ordinances and fees.

Group Insurance Programs

Affiliation with the National & State Associations allows each member to participate in a group large enough to receive excellent discounts.

Reduce Your Workers Comp Premium Expense

- HBALC offers two "member only" plans: SAIF and Oregon Contractors Workers Compensation Trust. Both are excellent plans and one is sure to fit your needs.

Reduce Your Health Insurance Expenses

- Features the nationwide Regence Blue Shield network of providers.
- Program offers a quality plan for companies with 3-4 FTE's and 7 plans for companies with 5 or more FTE's.
- 2,700 companies with over 70,000 employees currently insured.

Protect Your Income and Future

- Assurity Disability Income Protection.

Group Programs — Discount

- Gas & Diesel Fueling Programs
- Discount Auto Purchasing Power/Finders Fee
- Internet Web Services
- Employee Leasing Discounts
- Telephone Systems Discounts
- Credit-Card Processing Group Discounts

Other Programs in the Works!

Public Relations

The Association has an ongoing Public Relations program to promote housing affordability, balance and choice. HBALC proactively supports research and education into housing affordability, and other related issues. Since 1956, the Association has contributed many man-hours and dollars to benefit local charities.

Why Membership is Important!

No other industry is more affected by gov-ernment regulation than construction. We offer a united approach to address legislative issues that impact all companies engaged in the industry. It is important that everyone involved in the industry work together to secure a healthy future for the housing industry, no one can afford to do it alone.

Three Memberships In One

Your HBALC membership includes membership in the Oregon Home Builders Association (OHBA) and National Association of Home Builders (NAHB). Three levels of representation from one membership investment.

- OHBA (503) 378-9066 www.oregonhba.com
Located in Salem, OHBA provides an active legislative lobbying program, is the liaison to Oregon and Federal Regulatory Agencies, and disseminates information to local associations.
- NAHB (800) 368-5242 www.nahb.org
Located in Washington, D.C., NAHB is a 200,000 plus member association providing you access to 300 industry specialists, free legal research, an extensive library, national seminars, conferences and forecast, plus an annual Convention and Builders Show in January.

Membership does not cost. . . It Pays!

APPLICATION FOR MEMBERSHIP

Membership Category

Builder Associate

Builder Members – Individuals or firms whose principal business is building/remodeling residential or commercial structures, or land development.

Associate Members – Individuals or firms whose principal business is sub-contracting, supplying materials, service or support to the building industry.

Do You Want More Information?

- Insurance: Group Health Workers Comp Disability Other
- Employee Leasing Discounts Telephone Systems Discounts
- Fueling Programs Credit-Card Processing Group Discounts
- Auto Purchasing Advertising Opportunities

Annual dues include membership in the National Association of Home Builders, Oregon Home Builders Association, and Home Builders Association of Lane County. Dues payments are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to an exclusion for lobbying activity. For 2007, the non-deductible portion of NAHB and OHBA combined dues is \$64.20.

Payment

Builder Members	Annual Dues	PAC*	Total
> \$3 Million in gross revenue and/or > 30 lots developed	\$750	+ \$50	= <input type="checkbox"/> \$800
\$1 to 3 Million in gross revenue	\$600	+ \$50	= <input type="checkbox"/> \$650
< \$1 Million in gross revenue	\$350	+ \$50	= <input type="checkbox"/> \$400
Associate Members	Annual Dues	PAC*	Total
15 or more employees	\$750	+ \$50	= <input type="checkbox"/> \$800
5 to 14 employees	\$600	+ \$50	= <input type="checkbox"/> \$650
< 5 employees	\$350	+ \$50	= <input type="checkbox"/> \$400

* Political Action is a major factor in our lobbying efforts allowing the housing industry's voice to be heard in the political arena. Your contribution is voluntary and appreciated.

Firm Name _____ Representative _____ Phone _____
 Firm Address _____ City _____ Zip _____ Fax _____
 Mailing Address _____ City _____ Zip _____ CCB# _____
 Cellular _____ Email _____ Web _____
 Type of Business _____

BY SIGNING THIS APPLICATION, I AGREE TO ABIDE BY THE BY-LAWS AND STATEMENT OF PRINCIPLES OF THIS ASSOCIATION. THIS APPLICATION FOR MEMBERSHIP IS SUBJECT TO APPROVAL BY THE BOARD OF DIRECTORS OF THE HOME BUILDERS ASSOCIATION OF LANE COUNTY.

Signed _____ Date _____ Sponsor referring you to the HBA _____

Make checks payable to "Home Builders Association (HBA) of Lane County" or use VISA or MasterCard.

Credit Card # _____ Exp Date _____ CVV2# _____

Cardholder Signature _____ Date _____

(By signing, I authorize you to charge my account and agree to pay for dues as marked above under "Payment".)

Return completed application to Home Builders Association of Lane County by mail (2053 Laura St., Springfield, Oregon, 97477) or fax (541.484.5386). To fax application, cut off top quarter of brochure, where indicated.

CUT HERE TO FAX APPLICATION.